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November 24, 2009

To Whom It May Concern:

Mark Dann built our new home for us, and we are extraordinarily pleased with the results!

When we first approached Mark, we presented him with some unusual challenges. We wanted a "disability friendly" home, but we were exploring many ideas without a lot of specifics. Throughout the entire design and building process, Mark very patiently listened to our needs and wish lists and helped us sort through the issues that were practical and made sense from a financial perspective. He willingly explored each and every item we could toss his way, and even though several of these were things he had not encountered before, once decisions were made, he implemented them creatively and immediately. His problem solving ability still amazes us.

This entire process initially seemed daunting, but Mark guided us through each phase and broke it down into manageable parts so that selections built on each other, and one step logically followed the next. Mark was (and remains) remarkably accessible and responsive all of the time, and he genuinely looked for ways to maximize our investment. He counseled us as to areas it would be appropriate to spend a little more money and when to spend less. We came to seek and trust his judgment in every aspect. He truly wanted this home to not only meet our needs, but his pride in his craft was our best guarantor for an excellent result.

While Mark was incredibly patient in dealing with us, he maintained a tight and efficient production schedule, and our home was completed a few weeks ahead of schedule. And once we moved in, Mark tackled the punch list with a vengeance. If we mentioned that something needed attention, as often as not, the doorbell was ringing before the day was out with a workman ready to see to our request.

This is the third home we have built, and we know something about builders. We would completely and without reservation recommend Mark Dann to anyone seeking to build a new home, and should we ever build again, we cannot imagine using anyone but him.

Sincerely,

Terry and Karen Simmons